



UNDERSTANDING THE INDONESIAN MARKET AND GATHERING OPPORTUNITIES FOR INDIAN SUPPLIERS

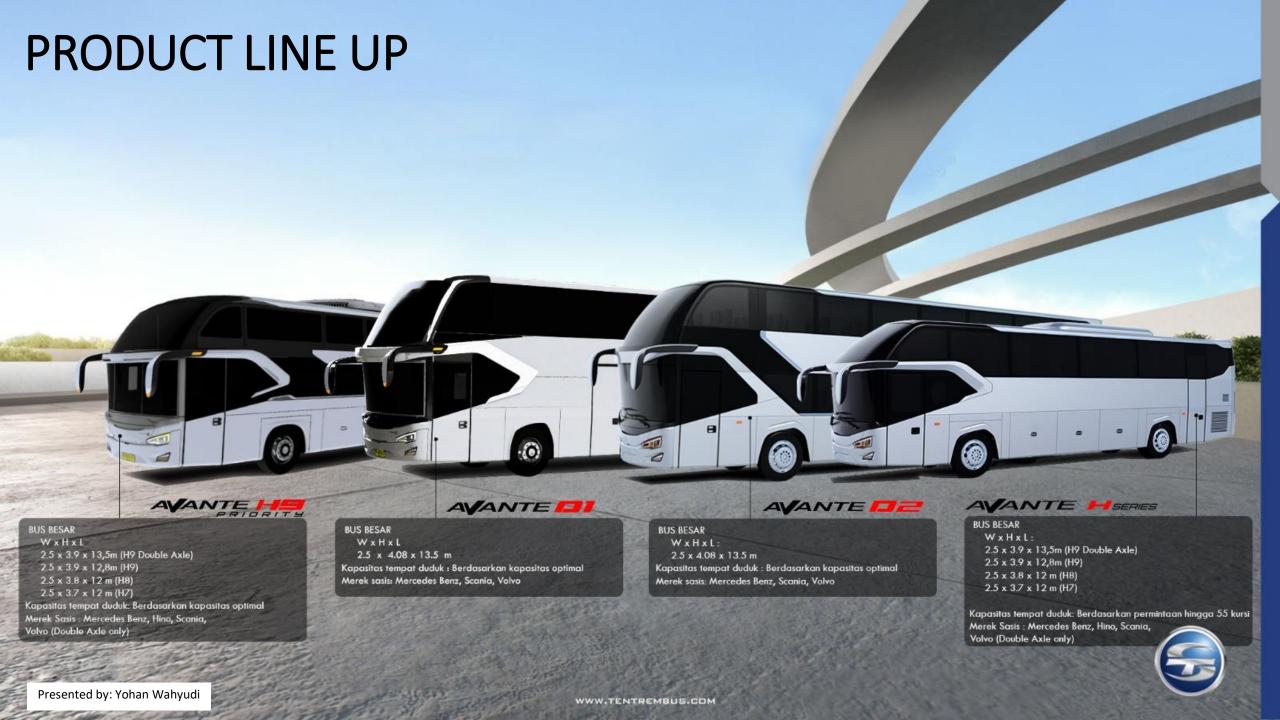
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INDONESIAN BUS MARKET

Indonesian Market Conditions:

- Post-pandemic recovery is promising for the Indonesian market
- Disrupted chassis supply from OEM
- Local regulations on strict bus standards such as local content (mandatory)
- Demand on reliable, comfort and safety bus to explore the whole of Indonesia
- Electric bus business prospects as future transportation







OUR PERFORMANCE

Some highlights of our company performance:

- Achieve local content certifications (8 brands of Tentrem Buses)
- Indonesian standard of local raw materials (SNI)
- Indonesian standard compliance (PP no. 55 tahun 2012)
- International standard compliance (ISO)
- Bus safety test (Rolling Test, Electric Load Analysis)



FUTURE GOALS

Our future goals:

- Increase productivity and quality
- Higher local content
- Procurement of domestic parts in compliance with Indonesian and international standards
- Capture the opportunity of the development of automotive buses, such as electric bus

